



REVENUE MANAGER/ASSISTANT REVENUE MANAGER

Amara Sanctuary Resort Sentosa, SINGAPORE

Date Posted: 18 May 2017
Apply By: 17 June 2017

Department: Executive Office
Employment Type: Full Time

JOB SUMMARY:

Implement revenue management strategies and processes in the Resort in order to optimize and maximize revenue

RESPONSIBILITIES:

1. Oversee revenue management and distribution strategy of the hotel and manage day to day yield operations.
2. Conduct daily pick-up analysis, strategy adjustments and reporting.
3. Perform competitive benchmark studies and follow market trends.
4. Create and maintain 13 month rolling demand calendar
5. Create and develop pricing strategies in conjunction with the individuality of each hotel
6. Provide weekly dynamic forecast of expected results, variances and budget comparisons
7. Manage and oversee strategy for all 3rd party distribution
8. Work in liaison with sales & reservations departments as a team.
9. Regularly check the input and the quality of data (segmentation, denials tracking) points
10. Conduct quarterly property performance review and develop strategic and tactical action plan

Others:

1. Perform any other duties as assigned by management.

JOB REQUIREMENTS:

1. Support and uphold the company mission, vision and values.
2. Maintain the highest standards of professionalism, ethics, grooming and attitude towards staff and guests
3. Maintain confidentiality at all times
4. Strong communication and presentation skills required
5. Proficiency in MS office applications and Hotel systems
6. Excellent interpersonal skills
7. Highly analytical and commercial minded

QUALIFICATIONS & EXPERIENCE:

1. Minimum bachelor degree in Hotel Management, Tourism or Economic Studies.
2. At least 5 years working experiences in the related field

SPECIAL REQUIREMENTS:

1. Willingness to travel to Sentosa.

**Interested applicants may email their resume to
career@amarasanctuary.com**